



## **Nomination for 2023 IAG Academy IR Awards**

**Award category** : **Hall of Honor: Outstanding CEO**  
**Person** : **Mr. Francis Lui Yiu Tung**  
**Title/Company** : **Vice Chairman, Galaxy Entertainment Group**

### **Biography:**

Mr. Francis Lui Yiu Tung is Vice Chairman of K. Wah Group, Executive Director of Hong Kong-listed K. Wah International Holdings Limited (HKEx stock code: 00173), Vice Chairman of Hong Kong-listed Galaxy Entertainment Group (“GEG”; HKEx stock code: 00027), and Managing Director of Galaxy Casino Company Limited. In addition, Mr. Lui is a member of the 14th National Committee of the Chinese People’s Political Consultative Conference.

With over 40 years of experience in the construction, property development, hospitality and entertainment sectors spanning across Mainland China, Hong Kong, Macau, Southeast Asia and North America, Mr. Lui oversees the development and operational management of K. Wah Group and GEG. Under his leadership, Mr. Lui, within a short period of time, transformed the construction materials company into one of the world’s leading integrated resort and entertainment companies. GEG operates three flagship destinations in Macau: on Cotai, Galaxy Macau™, one of the world’s largest integrated destination resorts, and the adjoining Broadway Macau™, a unique landmark entertainment and food street destination; and on the Peninsula, StarWorld Hotel, an award-winning premium property. GEG is committed to delivering innovative and spectacular products and services underpinned by a “World Class, Asian Heart” service philosophy, and has consistently outperformed the market in Macau to proactively contribute to Macau’s positioning and development as a “World Center of Tourism and Leisure”.

In recognition of his contribution to the development of the special administrative region’s tourism industry, the Macau SAR Government awarded Mr. Lui the Medal of Merit – Tourism in 2012. In 2013, Mr. Lui was named the Best CEO by FinanceAsia. In the same year, GEG became a constituent stock of the Hong Kong Hang Seng Index. In 2014, Mr. Lui was named as Entrepreneur of the Year by Enterprise Asia and in 2021, Mr. Lui received the insignia of Officer of the Order of Arts and Letters from the French Government. Having established himself as a magnate of the Asian gaming industry, Mr.



Lui has been named the most influential person in the Asian Gaming Power 50 list for six times, having ranked number 1 in 2011 and 2012, and every year since 2019.

Mr. Lui is a civic-minded business leader who proactively engages in public affairs. In addition to serving in the 14th National Committee of the Chinese People's Political Consultative Conference, he is a member of the Chief Executive Election Committee of the Hong Kong SAR and a member of the Chief Executive Election Committee, Tourism Development Committee and Cultural Consultative Committee of Macau SAR. He is also a Vice-Chair of the Council of the Macao Institute for Tourism Studies, a director of the 71st Term of Macao Chamber of Commerce, an Honorary Chairman of the 21st Term of Kiang Wu Hospital Charitable Association, a member of the 10th Standing Committee of the All- China Federation of Returned Overseas Chinese, an executive director of the Chamber of tourism of the All-China Federation of Industry and Commerce, a Forever Honorary Chairman of the Association of Macau Travel Industry Professionals, a Counsellor of Our Hong Kong Foundation, and Honorary Citizen of each of Guangzhou City, Shenzhen City and Jiangmen City.

Mr. Lui is committed to contributing to the sustainable development of communities through close collaboration with governments and social service organizations to enhance community well-being, including actively supporting major sports and arts and cultural events, and promoting holistic development of local youths with the belief of "education engenders a strong country".

Mr. Lui holds a Bachelor of Science degree in Civil Engineering, and a Master of Science degree in Structural Engineering from the University of California at Berkeley, USA.

### **Achievements**

GEG's evolution from a company that had zero experience in the gaming industry to the world's 2<sup>nd</sup> most valuable gaming company, is reflected in the vision and leadership of GEG's Vice Chairman, Mr. Francis Lui.

When Macau announced the liberalization of its gaming industry in 2001, Mr. Lui saw a huge opportunity to use his family's background experience in real estate, hospitality and construction materials to venture into the Macau market.



For Mr. Lui, he believed that GEG should create its own brand and culture. Leveraging on his Chinese heritage and deep understanding of Asian and Chinese customer preferences, Mr. Lui decided to bring the best of Las Vegas’ non-gaming and entertainment model to the mix of Asian-centric service philosophy, and created a GEG brand that wins applaud for its “World Class, Asian Heart” service motto and introduction of pristine and unique products that contributes to Macau’s development as a “World Center of Tourism and Leisure”.

Since stepping foot in Macau, GEG has introduced three flagship destinations in Macau – Galaxy Macau™, Broadway Macau™ and StarWorld Hotel, which have been well recognized by different sectors and honored with various professional awards and accolades. Recently, GEG also introduced the Galaxy International Convention Center featuring 40,000 square meters of MICE space, the 16,000-seat Galaxy Arena, as well as the Raffles at Galaxy Macau. On 15 September, GEG will open the Andaz Macau – a vibrant lifestyle hotel rooted in local art and culture.

As Mr. Lui continues to lead GEG with the development of Phase 4, GEG will introduce additional non-gaming, MICE, entertainment, family facilities and also some gaming facilities to further foster Macau’s economic diversification and sustainable development.

**Key Milestones Under Mr. Lui’s Leadership**

Feb 2002	Galaxy Casino, S.A. defeated over 18 American, European and Asian corporations and obtained a gaming concession from the Macau SAR Government
Jul 2004	GEG opened its first City Club casino – Casino Waldo near the Macau Ferry Terminal
Jul 2005	GEG became the first gaming operator to be listed on the Hong Kong Stock Exchange
Feb 2006	GEG opened its second City Club casino – Casino Rio in the bustling NAPE business district favored by VIP gamers
Apr 2006	GEG opened its third City Club casino – Casino President
Sep 2006	GEG opened its fourth City Club casino – Casino Grand Waldo, GEG’s first casino in Cotai
Oct 2006	GEG opened its first flagship entertainment complex, StarWorld Hotel
May 15, 2011	GEG opened its first flagship integrated resort destination, Galaxy Macau



Jun 2013	GEG became a constituent of the Hang Seng Index
May 27, 2015	GEG opened a new chapter for Galaxy Macau and Broadway Macau
Mar 2017	GEG and Monte-Carlo SBM announced the formal establishment of a strategic partnership
Jul 2014	GEG announced the establishment of a HKD 1.3 billion Galaxy Entertainment Group Foundation
Mar 2018	GEG became the first gaming operator to introduce electric passenger buses in Macau
Nov 2019	GEG announced collaborating with Hyatt Hotels Corporation to launch Andaz Macau
Jul 2020	As of July 2020, GEG had donated MOP200 million to support the various pandemic prevention and control works in Mainland China and Macau
Dec 2021	GEG invested US\$10 million in a green bond issued in Macau. Previously, GEG made a RMB100 million subscription to a biodiversity-themed green bond and a HK\$100 million subscription to a SME Themed COVID-19 Impact Alleviation Social Bond issued by Bank of China Limited (Macau Branch) to support the development of the local financial market and Macau's economic diversification
Dec 2022	Galaxy Casino, S.A., a member of GEG, was awarded a concession for operation of casino games of fortune by the Macau SAR Government. The concession will be valid from January 1, 2023, to December 31, 2032
Apr 2023	Soft opened the Galaxy International Convention Center ("GICC") and Galaxy Arena
Aug 16, 2023	GEG soft opened the exclusive 450 all-suite Raffles at Galaxy Macau
Sep 15, 2023	GEG will open the Andaz Macau at the GICC

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