

Introduction for IR Awards

Hall of Honor –Rising Stars

Hello Judges,

I am Ankur Sharma, Regional Account Manager, Asia for Light & Wonder. My gaming journey began in my home country of India, servicing Bally's systems clients across globally.

It's been over 14 years in gaming spanning in Asia, South Africa, New Zealand and Australia.



After establishing myself as a seasoned systems leader, I decided to switch sides.

And start fresh in sales to learn and drive other side of the business - slots, Table Utilities and ETG





Facing Covid while taking baby steps in the dark side to:

- 1. Making product videos**
- 2. Presentation to 200+ customers**
- 3. And being awarded as 'Best Sales Asia' for CEO Club 2022**



It's being a hell of a ride so far!



What keeps me motivated –

- **Each day is a new learning with our customers/colleague**
- **Diversified Asia gaming market**
- **And a healthy competition from other suppliers in the industry.**

I am currently based out of Singapore with my All-Time Star 😊



Thank you & Appreciate your time !